



PREAMBLE

» WHY BECOME A BOMA QUEBEC PARTNER?

BOMA Quebec is the largest association of commercial property owners and managers in Quebec, representing more than 50 million square feet of commercial surfaces, the majority of which are Class A buildings.

With over 400 members, 25% of whom work on a volunteer basis on our 15 committees, BOMA Quebec is a step ahead of other players in the milieu, and is renowned as the most active and dynamic association in the real estate industry. A key figure in the industry since 1927, over the years it has become an essential force in the real estate sector in Quebec due to its proactive role regarding major issues, its innovative approach to the energy and environmental performance of buildings through its BOMA BEST® environmental certification program, and its standard method of measuring office space floor area.

By becoming a partner or sponsor, no matter what the category or the occasion, you will be in contact with major suppliers who provide professional, maintenance, security, construction and leasing and development services in the commercial real estate sector.

Our program of partnerships and sponsorships is designed to respond to the needs of firms wishing to establish links with our sector while participating in its growth and development. It also offers the flexibility necessary to adapt to your particular context.

BOMA QUEBEC IS YOUR REFERENCE FOR COMMERCIAL REAL ESTATE MANAGEMENT IN QUEBEC. BENEFIT FROM OUR VISIBILITY!

For any questions concerning the content of our plans and descriptions, please contact Linda Carbone, executive director of BOMA Quebec, who will be happy to answer your questions.

The BOMA Quebec board of directors



PARTNERSHIPS AVAILABLE

PARTNERSHIP LEVEL	FEE (2-year contract)	
DIAMOND (1)	\$30,000 / year	DIAMOND PARTNER Ivanhoé
PLATINUM (1)	\$27,500 / year	Cambridge
GOLD (3)	\$22,500 / year	GDI 📦 AINSWORTH
SILVER (4)	\$17,500 / year	GOLD PARTNERS
BRONZE (5)	\$12,500 / year	Cadillac Fairview
SOCIAL PLAN* (1)	\$15,000 / year	Hilo
TRAINING AND CONFERENCE PLAN ** (\$7,500 / year	BRONZE PARTNERS FIRST CAPITAL
 Note that the Social Plan includes the golf tourname does not include the gala. The number of activities may bursement or credit will be granted if an event is cancenter. ** Note that the Training and Conference Plan includes the bythe Integrated Technical Management committee. N.B. It is up to the partner to provide all information in that comes with the plan selected. 	ay vary from one year to the next. No reimbelled. the symposium and workshops organized	GroupeAltus TRAINING PARTNER FONDS immobilier de solidarité FTQ SOCIAL PARTNER Hydro Québec
		MEDIA PARTNERS VOIR VERT ESPACE

ADVANTAGES

ACTIVITIES	Diamond Plan (1)	Platinum Plan (1)	Gold Plan (3)	Silver Plan (4)	Bronze Plan (5)	Social Plan (1)	Training Plan (1)
	\$ 30 000	\$ 27 500	\$ 22 500	\$ 17 500	\$ 12 500	\$ 15 000	\$ 7 500
BOMA online							
Stand-alone logo with hyperlink in 1st position on home page of website (see appendix)	✓						
Stand-alone logo with hyperlink in 2 nd position on home page of website (see appendix)		✓					
Logo in Partners zone of website and also in Partners section	✓	✓	✓	√	✓	✓	✓
Possibility of posting news for a 2-week period on the home page of the BOMA Quebec website in the "This Just In" section	(3)	(2)	(1)	(1)		(1)	
Logo with hyperlink at bottom registration page for a social event						√	
Logo with hyperlink at bottom registration page for a Training event (workshop, symposium or conference)							✓
Logo on invitations, on the home pages of all webinars and in e-mails of confirmation sent to all	✓	√	√	√	√	✓	\checkmark
A Thank You! page will appear on the home page screen of all webinars, and sponsors will be acknowledged during the course of each webinar	√	√	√	√	√	√	√
Logo on social media pages + mention of partnership	✓	√	✓	✓	✓	✓	✓
Possibility of posting job offers free of charge (number of offers/year)	(8)	(4)	(2)	(2)		(2)	
Posting of a promotional video on the website's home page for a period of 1 month per year	✓	√	✓				
Monthly posting of news on the BOMA Quebec LinkedIn page	✓	✓	✓				
Promotional tweets on Twitter (number per year)	12	6	6	3	3	3	2
Logo in gallery of event photos (depending on type of event)						√	√

ADVANTAGES

<u>41</u>	JVANTAGES							
		Diamond Plan	Platinum Plan	Gold Plan	Silver Plan	Bronze Plan	Social Plan	Training Plan
	ACTIVITIES	(1)	(1)	(3)	(4)	(5)	(1)	(1)
	BOMA Info (6 issues per year)							
	Small format ad space (100 pixels X 100 pixels)				√	\checkmark	\checkmark	
	Large format ad space (200 pixels X 200 pixels)	√	✓	✓				
	Advertorials in rotation based on predetermined schedule (number per year)	2	2	1	1		1	
	Events						/////	1-1
	Logo on print version of invitation to events (if applicable)	√	√	√				
	Logo on screen during events (if possible)	\checkmark	✓	✓	√	\checkmark	\checkmark	\checkmark
	Logo on the lectern banner during events (if possible)	\checkmark	√					
	Verbal thanks during events (if possible)	✓	✓	✓	✓	\checkmark	✓	✓
	Logo on registration desk during social events	√	✓	✓			✓	
	Logo on registration desk during training events and conferences	✓	√	✓				✓
	Logo on a banner (roll-up) during events	✓	√	√			\checkmark	\checkmark
	Possibility of placing promotional material on tables at conferences	✓	✓	✓				
	Possibility of the presenting sponsor being given priority at major presentations	✓	✓					
	Logo on seating and room plans (where applicable)	✓	✓		✓			
	Possibility of making a 5-minute presentation (with or without visual support, depending on nature of event) before an event or during a break. Event selected by BOMA Quebec (number per year)	(2)	(1)					

ADVANTAGES

	Diamond Plan (1)	Platinum Plan (1)	Gold Plan (3)	Silver Plan (4)	Bronze Plan (5)	Social Plan (1)	Training Plan (1)
ACTIVITIES							
Events						////	
Logo on tent cards placed on tables during BOMidis and breakfast conferences	✓	√					√
Logo on tee-off green and on golf hole flagpole during Montreal golf tournament	✓	✓	√			✓	
Logo in program for Montreal & Quebec City golf tournaments	✓	✓	✓	√	✓	✓	
Logo on table centers during Quebec City golf tournament	✓	✓	√			√	
Logo on screens at golf tournaments in Montreal and Quebec City	✓	✓					
Logo on food stands at the Montreal golf tournament	✓	✓	✓	√	✓	√	
Logo on golf carts at the tournaments in Montreal and Quebec City	✓	✓					
Logo on the structure welcoming participants to the Montreal golf tournament	✓	✓					
Right to present one of the BOMA Awards during the gala	✓	✓					
Verbal mention during gala evening by gala MC	\checkmark	✓					
Logo on Christmas dinner tickets	✓	✓	√	√	\checkmark	✓	
 Logo in program for biennial gala evening	✓	✓	√	√	√	✓	
 Logo on tickets to gala	√	✓	√	√	✓	✓	
 Logo on tickets to the Christmas dinner	√	✓					
 Logo on the structure welcoming one and all to the Christmas dinner	✓	√					
Possibility of printing greeting cards accompanying promotional items at the Christmas dinner	✓						

<u>ADVANTAGES</u>

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	Diamond Plan	Platinum Plan	Gold Plan	Silver Plan	Bronze Plan	Social Plan	Training Plan
ACTIVITIES	(1)	(1)	(3)	(4)	(5)	(1)	(1)
Free Tickets							
Free tickets for these activity :	(24)	(21)	(12)	(9)	(9)	(6)	(9)
Breakfast conference							
Christmas party							
 Cocktail reception, BOMA BEST Awards, Montreal & Quebec City 							
Symposium or training workshop							
• BOMidis							
Free tickets for biennial Gala	(8)	(6)	(4)	(2)	(2)	(2)	(2)
ree tickets for golf tournament	(4)	(4)	(2)			(2)	
ree tickets for Quebec City golf tournament	(4)	(4)					
Annual Report on Activities						/////	F /
ogo and acknowledgement in annual report on OMA Quebec activities	√	√	\checkmark	√	√	√	√
Official Acknowledgement					7/1/		
Recipient of a large format objet d'art during a Gala activity	✓	✓					
Recipient of a small format objet d'art during a Gala activity			√	√	√	√	√
Visibility in Partner Media Vehi	icle				747		
Logo in a special BOMA edition published by one of our media partners (to be determined)	✓	✓	✓	✓	✓	✓	✓
Mention of partnership in boxed text in one of the special BOMA editions published by one of our media partners (to be determined)	✓	√					



PARTERSHIP 2023-2024

» ARE YOU CONSIDERING A PARTNERSHIP PLAN?

